



Welcome to Frias Insurance Group, a Senior Life Insurance company Agency -To ensure that you get the proper on-board & training process, please follow instructions below

**1-Start YOUR Training – By clicking on link below**

<http://tbg-ins.com/resources/> - If link doesn't open, copy and paste to your browser

- A - Download our proprietary apps – With your iPad and/or Iphone – LEADS THE WAY & SLICE
- B -Download Telegram ( If you don't already have it)
- C- Go thru all the training modules and videos

Note: to open all Links below, **hold down CTRL + Click**

**2- Get Plugged in:**

Join our daily conference calls @8:30 AM Eastern (**M-Thu**)  
zoom conf calls EST – [www.zoom.us](http://www.zoom.us)

Meeting ID -670 398 4306 - Passcode: slic2020

**3 -Team Training - Frias Insurance Group is every Fridays at 8:30-9:30 Am EST – via zoom**

Meeting ID -564 161 6544 - Passcode: fig2021 **It's super important that you attend these trainings calls**

**4 -LIVE DAILY - VIRTUAL CALL CENTER -** Starting at 9:30 Am EST M-F **Meeting ID -795 737 0973**  
**Passcode: WINNERS** **It's super important that you attend & PARTICIPATE ON these LIVE training calls to ensure your success!**

**5) Telesales agent, you'll need to get licensed in 10 states minimum, ideally 20 states or more is best-**  
Go to [NIPR.com](http://NIPR.com) – recommended states: AL, AZ, CO, FL, TX, GA,OH, TN,LA ,IN,VA,IL,MI, SC,NC, MS,OK, PA, MO, NV, NM, CA, KY, NJ

**6- Write a policy on yourself and or/any family member- You'll get paid as earned on those apps**

**7- Schedule your 1-1 with me to go over all the information and do a presentation**

**8- Weekly Accountability**

Activity Worksheet [https://tbg-ins.com/wp-content/uploads/2022/12/weekly\\_worksheet\\_1.pdf](https://tbg-ins.com/wp-content/uploads/2022/12/weekly_worksheet_1.pdf)

**9 -Below are some additional resources to help you get started.**

**Frias Insurance Group You tube Channel:**

<https://www.youtube.com/@friasbiz>

**Senior Life Customer/ Agent Services: 877-777-8808**

Agent Website: <https://seniorlifeagents.com/>

Agent Portal: <https://agent.seniorlifeinsurancecompany.com/#/signin>

**10 -Login Information for the Agent Portal, SLICE & Telesales Website:**

**Username: 6 Digit Agent Number**

**Password: Last 4 digits of Social Security number**

**\*\* Order your FIG gear at: <https://frias-insurance-group.myspreadshop.com/>**

**Note:** You can order supplies/material from the agent portal:

Business cards, Senior Care and Legacy brochure is all you need  
If field agent: Add to your order delivery notices & your ID/Badge.

**\*\*You must have a Positive Mental Attitude, Strong Work Ethic and Be extremely Teachable & Coachable and your Success is Guaranteed!!**

**Note: DO NOT order/Buy Leads without my approval first! Thank you**

*Ramon J Frias* – President - Frias Insurance Group & Partner with Senior Life Ins. Comp.

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